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Cairneagle Associates continues to expand and extends its Financial Services capability

Cairneagle Associates, the international strategy consulting and venturing firm, has joined forces with Sciowa Consulting, the boutique strategy firm with a significant focus on Financial Services. Accordingly, Paul Suter, the founder and Managing Partner of Sciowa Consulting, has joined Cairneagle as a partner with immediate effect. In addition, Michael Williamson, a Senior Advisor at Sciowa has been appointed to Cairneagle as a Senior Advisor.

Paul has over twenty years of professional services experience with firms such as Stern Stewart, Marakon (the value based management strategy consulting firm) and Braxton, the strategy consulting arm of Deloitte & Touche. He has advised some of the world's most successful companies on their highest priority financial and strategic issues with a focus on increasing shareholder value. Paul has led major corporate & business unit strategy development, market, competitor & customer insight, organisational design & governance, corporate finance, restructuring and M&A assignments. In addition to Financial Services, Paul has also led significant programmes for clients in the Business Services, Consumer Services, Automotive, Retail, Healthcare / Pharmaceuticals, Travel & Leisure, FMCG, Logistics, Telecoms and Media sectors. Paul will continue to work closely with his clients, ranging from multinational corporations to high potential start-ups, early stage ventures and private equity backed businesses.

Michael is a seasoned finance professional with over thirty years of experience advising on capital structure, debt and equity finance, financial strategy, M&A, restructuring and valuation. His long and successful track record includes advice to CEOs and Boards of major listed companies and financial institutions on mould-breaking transactions in the UK and Continental Europe. As a former partner of Deloitte & Touche, Michael also worked with Paul during the latter's time at Braxton. Michael's extensive senior management experience at major financial institutions includes membership of investment and commercial bank management boards, and risk and credit committees at firms such as SGWarburg, Barclays Capital and Commerzbank. Most recently, Michael was Co-Head of Financial Advisory for Houlihan Lokey in the UK. Currently he is also Senior Advisor to STJ Advisors, the equity advisory firm.

Rupert Barclay, Managing Partner of Cairneagle, comments; "Paul has tremendous depth of experience in Financial Services, having played a leading role in many of the transformational changes in the industry over the last twenty years, as well as having broad industry capabilities and expertise in Value Based Management. Paul and Michael already have experience of working together on substantial engagements and together complement our existing team well. This significantly enhances Cairneagle's capacity to create value for its clients."

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